

DEALERSHIP INFORMATION

- 1) First & Last Name: _____
- 2) Dealership Name: _____
- 3) Position/Title: _____
- 4) Additional Contact(s): _____
- 5) Address: _____
- 6) City, State, Zip: _____
- 7) Telephone Number: _____ Fax: _____ Cell: _____
- 8) Email Address: _____

BACKGROUND INFORMATION

- 9) How many years have you been in business? _____ Number of locations: _____
- 10) How many employees, including yourself, do you have in the location(s) included? _____
- 11) Is your dealership primarily (check only one)
 Retail _____ Wholesale _____ Buy Here–Pay Here _____ Other _____
- 12) How many units per month do you sell? _____
- 13) If you are a retail dealer, what percent of your business is Prime? _____%
 What percent is Sub-Prime? _____%
 What percent is Cash? _____%
- 14) If you are a Buy Here - Pay Here dealer, how many accounts do you have? # _____
- 15) What is the principal balance of your Accounts Receivable? \$ _____
- 16) What is your average monthly total gross volume? \$ _____
- 17) How many vehicles do you average in inventory?
 # _____ \$ _____
- 18) Do you have a...

A. Service Dept.	B. Body Shop	C. Rental Car Operation
Yes _____ No _____	Yes _____ No _____	Yes _____ No _____

FINANCIAL INFORMATION

- 19) Do you compile and print monthly operating statements including an income statement and a balance sheet?
 Yes _____ No _____
- 20) What software program(s) and vendor names do you use in the operation of your business?

- 21) Are you willing to commit to being a member of a Twenty Group at this time?
 Yes _____ No _____
- 22) What were your dealership net profits last year (Before adjustments or any out of the ordinary tax adjustments)?
 \$: _____
- 23) What was your estimated Total Sales Revenue for last year? \$: _____

PLEASE EMAIL, FAX, OR MAIL APPLICATION TO:

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